

## **Wholesale Orders**

Although we do not advertise it heavily, Henry Gitner Philatelists, Inc. does a very large amount of wholesale business to large and small, domestic and international dealers. Our stock is large enough (15+ rooms) to provide substantial depth for both the dealer looking for highly specialized items and the dealer looking large quantities of more common stamps. In fact, it was one of our wholesale clients who once quipped, "You guys are the Wal - Mart of the stamp world."

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## **Dealer Discounts**

We make money by helping you make money, but we do not offer an across the board dealer discount. The discounts we offer on wholesale orders depend directly on the area in question and the quantity ordered. Whether you are purchasing discount US postage for a mailing or a single, artist signed die proof for a hard-to-please customer, we'll help you out. Give Henry a call or drop us an email to see what we can do for you.

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## **International Wholesale**

We frequently provide dealers based outside of the US with the stamps they need for their business. If you are a dealer based outside of the US, and think we can help, please email us!

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## **Non-dealer Quantity Discounts**

Sometimes clubs, non-philatelic organizations, and private individuals have a need for large quantities of particular stamps or covers for special projects, ceremonies, or even giveaways. We are happy to extend wholesale pricing when quantities ordered permit. How can we help you?

# What We Can Provide

In general, our stock covers the world, but we have certain strong points. The following list represents the high points of our stock -- but don't forget that we have a lot more to offer than just these areas:

- United States
  - Classics (mint, used, postal history)
  - Modern (all formats)
  - FDC (1,000,000+ covers in stock)
  - Back of Book
  - Confederate States
  - Specialized (proofs, essays, photoessays, plate varieties, etc.)
  - Zeppelins and Aerophilately
  - Discount Postage
  - US Trust Territories
- United Nations
  - Complete stock, 1957-date, including all offices
  - Specialized materials available
  - Gaines Catalog - Currently Not Available
- Artist Die Proofs
- Austria
- Austrian Black Prints
- Birds Specialized Topical
- Belgium
  - Belgium Parcel Post
  - Belgium Imperfs
- Butterflies, Bees & Insects
- Europa
- France
  - French Imperfs
  - FSAT
- Germany
- Guyana
- Israel
- Liechtenstein
- People's Republic of China
- Palestine
- Saudi Arabia
- Switzerland
- Trieste - Zone A
- Vatican
- World Wildlife Fund
- Zeppelins & Aerophilately